



K-One Technology Bhd. and its subsidiaries, jointly known as the K-One Group, is a technology solutions provider listed on Bursa Malaysia. It is driven by 3 key businesses; ODM/OEM of healthcare/medical devices, IoT gadgets, consumer electronic products, industrial equipment and automotive aggregates for multinationals worldwide, provision of cloud computing solutions and distribution of healthcare/hygiene-care products. In view of our expansion, we are seeking a suitably qualified candidate to fill the following position:

Sales Executive – EMS (Location – PJ)

Responsibilities:

- To generate leads, identify potential customers and develop new EMS business such as PCB assemblies, etc.
- To formulate and implement strategic business or marketing plans.
- To achieve sales and profit targets set.
- To manage and work on collection of accounts receivables.
- To provide quotations and attend to customer enquiries.
- To analyze customers' requirements and current market conditions.

Requirements:

- Degree or Diploma in Engineering or Science or related studies.
- Minimum 2 years' experience in sales of electronic components or PCB services or plastic injection parts or related EMS services.
- Result oriented achievers who are ambitious, energetic, independent and resourceful.
- Possess excellent communication and interpersonal skills.
- Able to travel frequently.

Interested candidates are invited to apply online or write-in with your detailed resume stating personal particulars, qualifications, employment history, current and expected salaries, contact no. and passport-sized photo (n.r.) to:

The People & Executive Manager
K-One Group
66 & 68 Jalan SS22/21
Damansara Jaya
47400 Petaling Jaya
Selangor
E-mail: hr@k-one.com

For more information, please visit us at: www.k-one.com