



K-One Technology Bhd. and its subsidiaries, jointly known as the K-One Group, is a technology solutions provider listed on Bursa Malaysia. It is driven by 2 key businesses; ODM/OEM of healthcare/medical devices, IoT products, consumer electronic lifestyle gadgets, industrial products and automotive aggregates for multinationals worldwide and the provision of cloud computing solutions. In view of our expansion, we are seeking suitably qualified candidates to fill the following positions:

Sales Executive

Location – Klang Valley, Penang & Johor Bahru

Responsibilities:

- To develop and achieve sales goals in assigned territories.
- To promote medical/healthcare products in hospitals, clinics and related enterprises.
- To identify and develop Key Opinion Leaders (KOL) as product ambassador for assigned area.
- To establish new accounts or customers by planning and organizing work schedule to call potential sales targets.
- To resolve customer complaints by investigating problems, developing solutions, preparing reports and making recommendations to management.
- To prepare presentations and organize group events for healthcare professionals.
- To keep Sales Manager informed by submitting activity and results reports.
- To monitor competition by gathering market information on pricing, products, delivery schedules, merchandising techniques, etc.

Requirements:

- Degree or Diploma in any Science or Medical related discipline.
- Experience in selling to both public and private hospitals.
- Experience in conducting CME (Continuing Medical Education) to Doctors/Specialists/ Pharmacists/ General Practitioners (GPs).
- Strong communication and selling skills.
- Analytical with a problem-solving attitude.
- Independent and dynamic in creation of opportunities.
- Able to travel as needed and possess a car.

Interested candidates are invited to apply online or write-in with your detailed resume stating personal particulars, qualifications, employment history, current and expected salaries, contact no. and passport-sized photo (n.r.) to:

The People & Executive Manager

K-One Group

66 & 68 Jalan SS22/21

Damansara Jaya

47400 Petaling Jaya

Selangor

E-mail: hr@k-one.com

For more information, please visit us at: www.k-one.com