



K-One Technology Bhd. and its subsidiaries, jointly known as the K-One Group, is a technology solutions provider listed on Bursa Malaysia. It is driven by 2 key businesses; ODM/OEM of medical/healthcare devices, IoT products, consumer electronic lifestyle gadgets and industrial equipment for multinationals worldwide and the provision of cloud computing solutions. In line with the New Normal in work culture resulting from the Covid-19 pandemic, we are open to working with individuals who are business focused and value flexibility as our **freelance independent partners**:-

Freelance Business Development Representative (EMS Business)

Responsibilities:

- To develop new EMS customers in US/Europe/Oceania/China/Japan/Korea/ASEAN.
- To nurture customers so as to generate further sales and business opportunities.
- To plan, execute and deliver sales and profit targets set.
- To coordinate all sales related activities, including accounts receivables and customer issues.
- To analyze customers' requirements and current market conditions.
- To act as the window between customer and internal manufacturing and engineering support.

Requirements:

- Diploma in any discipline.
- Good knowledge of the EMS industry.
- Has wide network and source of contacts in the EMS space.
- Self-driven and entrepreneurial in nature.
- Possess excellent communication and interpersonal skills.

Interested candidates are invited to write-in with your resume stating personal particulars, career or self-employment record and contact details to:

The People Specialist
K-One Group
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For more information, please visit us at: www.k-one.com