



K-One Technology Bhd. and its subsidiaries, jointly known as the K-One Group, is a technology solutions provider listed on Bursa Malaysia. It is driven by 2 key businesses; ODM/OEM of medical/healthcare devices, IoT gadgets, consumer electronic lifestyle products and industrial equipment for multinationals worldwide and the provision of cloud computing solutions. In view of expansion, we are seeking a suitably qualified candidate to fill the following position:

Business Development Executive (Location – PJ)

Responsibilities:

- To generate leads and develop business from new customers.
- To implement strategic business and marketing plans.
- To co-ordinate with project and other support staff in preparing quotations.
- To assist in the collection of accounts receivables.
- To provide quotations and attend to customer enquiries.
- To analyze customers' requirements and current market conditions.

Requirements:

- Degree or Diploma in any discipline.
- Preferably 2 years' experience in the sales and/or marketing of consumer electronic products or healthcare devices. Fresh graduates are also encouraged to apply.
- Result oriented achievers who are ambitious, energetic, independent and resourceful.
- Possess excellent communication and interpersonal skills.
- Willing to travel to meet customers.

Interested candidates are invited to apply online or write-in with your detailed resume stating personal particulars, qualifications, employment history, current and expected salaries, contact no. and passport-sized photo (n.r.) to:

The People Specialist
K-One Group
66 & 68 Jalan SS22/21
Damansara Jaya,
47400 Petaling Jaya, Selangor

E-mail: lina@k-one.com

For more information, please visit us at: www.k-one.com