



K-One Technology Bhd. and its subsidiaries, jointly known as the K-One Group, is a technology solution provider listed on Bursa Malaysia. It is principally an innovator, designer and manufacturer of mobile phone accessories, consumer electronic lifestyle products, IoT products, healthcare/medical devices, computer peripherals, surveillance/security gadgets, industrial products and automotive aggregates, primarily for multinationals worldwide. With the Group's recent foray into the OBM (Own Brand Manufacturing) market, we are seeking a suitably qualified candidate to fill the following position:

## Product Sales Manager (Location – PJ)

### Responsibilities:

- To spearhead sales and marketing of consumer electronic lifestyle products, particularly mobile phone accessories mainly across online platforms (e.g. Lazada, Amazon, etc) and complemented by distribution channels.
- To analyze current market trends and user needs for consumer electronic lifestyle products.
- To manage multiple milestones and shifting requirements in a fluid and fast-moving online platforms.
- To lead and work cross-functionally with in-house Design team to develop saleable and trend setting consumer electronic lifestyle products, especially, though not limited to mobile phone accessories.
- To define and execute business plans which includes own brand product(s) roadmaps, e-commerce/digital marketing, distribution channels management, etc to achieve business goals.
- To manage and be responsible for accounts receivables collection.

### Requirements:

- Diploma or Degree in any discipline.
- At least 5 years' experience in selling products online thru' the likes of Lazada, Amazon, etc.
- Good understanding of mobile phone accessories or consumer electronic lifestyle products market trends and demand.
- Able to lead and co-ordinate activities of a diverse team, including product design, promotion, marketing, etc.
- Excellent communication and interpersonal skills to champion initiatives internally and externally.

Interested candidates are invited to apply online or write-in with your detailed resume stating personal particulars, qualifications, employment history, current and expected salaries, contact no. and passport-sized photo (n.r.) to:

The People Manager  
K-One Group  
66 & 68 Jalan SS22/21  
Damansara Jaya  
47400 Petaling Jaya  
Selangor

E-mail: [hr@k-one.com](mailto:hr@k-one.com)

For more information, please visit us at: [www.k-one.com](http://www.k-one.com)