



K-One Technology Bhd. and its subsidiaries, jointly known as the K-One Group, is a technology solution provider listed on Bursa Malaysia. It is principally an innovator, designer and manufacturer of IoT products, computer peripherals, surveillance gadgets, consumer electronic lifestyle products, healthcare devices, industrial products, mobile phone accessories and automotive aggregates, primarily for multinationals worldwide. In view of our expansion, we are seeking suitably qualified candidates to fill the following position:

Business Development Manager (Location – PJ)

Responsibilities:

- To maintain and develop new business from existing and new customers.
- To formulate and implement strategic business or sales plans.
- To plan, execute and achieve sales and profit targets set.
- To assist in the collection of accounts receivables.
- To provide quotations and attend to customer issues.
- To analyze customers' requirements and current market conditions.
- To act as the window between customer and internal manufacturing and engineering support.

Requirements:

- Degree in any discipline, Engineering or Science based is preferred.
- Minimum of 5 years' experience in the sales and/or marketing of electronic/industrial products or components to OEMs or EMSs. Candidate with a Diploma but with more than 5 years' experience in a similar industry will also be considered.
- High result achievers who are ambitious, energetic, independent and resourceful.
- Possess excellent communication and interpersonal skills.
- Able to travel frequently.

Interested candidates are invited to apply online or write-in with your detailed resume stating personal particulars, qualifications, employment history, current and expected salaries, contact no. and passport-sized photo (n.r.) to:

The People Manager
K-One Group
66 & 68 Jalan SS22/21
Damansara Jaya
47400 Petaling Jaya
Selangor
E-mail: hr@k-one.com

For more information, please visit us at: www.k-one.com